



Fintech, AI & The International Perspective

New Tools, Concepts & Regulations

8th Annual TEP Conference
2018 International Week

New York City, October 15-18, 2018

Program Outline

Kick-off & Pre-Conference Day

Monday, October 15, 2018

- 2.30pm** **Informal Welcome and Get-together**
Auditorium, Rise NYC, 43 West 23rd Street, 2nd Floor
- 3.00pm** **How to Pitch Everything like a New Yorker: Your Idea, Your Story, Yourself**
An Insider Perspective
Marco Schnabl, CEO, Automotive Mastermind
- 4.00pm** **Pitch Clinic:** 1-minute startup pitches reviewed by
Sang Ahn, Chief Commercial Officer, Samsung USA Pay
Marco Schnabl, CEO, Automotive Mastermind
- 6.00pm** **Fintech & AI:** *An evening in collaboration with New York University and Capital One Bank*
Capital One Labs, 114 Fifth Avenue (@ 18th Street),
www.capitalonelabs.com
- Technology's Role in Risk Assessment and Quantitative Analysis**
Peter Carr, New York University, Chair Finance and Risk Engineering Department
- Followed by three Startup Pitches; 5 minutes each*
Startup 1 - Capital One portfolio company - Tim Delisle, CEO & Co-Founder Datalogue, the AI-powered data infrastructure
Startup 2 - Future Labs portfolio company - Mutisya Ndunda, CEO & Co-Founder, Alpha Vertex
Startup 3 - Winner TEP Group, tbd
- 6.40pm** **Compliance, Data Acquisition and the Hurdles Startups Face When Working with Enterprises**
Venkatesh Seetharam, Partner, Capital One Ventures
- 7.00pm** **How Startups can Integrate with Enterprise and Work Seamlessly with Big Companies**
Sang Ahn, Chief Commercial Officer, Samsung USA Pay
Natalie Fratto, Vice President, Early Stage Practice, Silicon Valley Bank
Ky Nichol, Co-Founder & CEO, Cutover
- 7.45pm** **Closing Remarks**
Steven Kuyan, Managing Director, NYU Future Labs

Ends - 8:30pm

NYC ECO-SYSTEM CLOSE UP - SITE VISITS

Tuesday, October 16, 2018

RSVP needed as capacity is limited

- 8.30am** **Lessons From Leaders on the Ground w/ Nomadworks**
@ Nomadworks, 1216 Broadway
Featuring: *Steven Cohen*, Founder, Nomadworks &
Howard Meitiner, former Chairman, Sephora USA
Chaired by *Bobby Wann*, CEO, nok
- 10.15am** **Partners & Networks on the Ground w/ German Accelerator**
@ German Accelerator, 46 Howard Street
Featuring: *Anne Blum*, Program Manager, German Accelerator
- 11.15am** **City by City, Data is Feeding the World w/ NYU Data Future Lab**
@ NYU Data Future Lab, 137 Varick Street
Featuring: *Mina Salib*, Program Director of Future Labs at NYU
Tandon School of Engineering
Chaired by *Fridtjof Gustavs*, Founder, MotionLab
- 12.30pm** **Sales vs Investment: The Chicken or Egg? w/ NUMA**
@ Alley, 119 West 24th Street
Featuring: *Frances Simowitz*, NY Managing Director, NUMA
Chaired by *Inbar Carmel*, CEO, Infimé
- 2.15pm** **Leveraging Data in NYC – Cities & Startups Collaborating w/
Company**
@ Company, 335 Madison Avenue
Featuring: *Robinson Hernandez*, Executive Director, Urban Tech Hub
Chaired by *Johannes Haas*, CEO, Scrooser
- 3.30pm** **Thinking Global from the Start w/ ERA's Global Accelerator**
@ ERA, 415 Madison Avenue
Featuring: *Iynna Halilou*, Global Program Manager, ERA
Chaired by *Cornelius Schmitt*, CEO, FilOS3D
- 4.45pm** **Break & Beer**
@ The Press Box, 932 2nd Avenue (corner of 49th Street)
- 6.30pm** **Registration**
@ German Consulate General, 871 United Nations Plaza, New York
City (1st Avenue. btw. 48th and 49th Streets)

7.00pm **Welcome Remarks** by
Jens Janik, Deputy Consul General
Eric L. Adams, Brooklyn Borough President

Followed by
Panel Discussion: “When Cities Collaborate: Global Public Private Partnerships in the Digital Age?”
Stefan Franzke, CEO, Berlin Partner
Ana Arino, Chief Strategy Officer, NYCEDC
Joachim Köhler, Managing Director, Commerzbank Open Space
Vanessa Liu, Vice President, SAP.IO Foundry NY
Moderated by *Robin Cammarota*, Director Digital Strategies,
American Council on Germany

8:00pm **Networking Reception – Hosted by the German Consulate General**

Ends - 9:00pm

Main Conference Day

Wednesday, October 17, 2018

@ rise New York, 43 West 23rd Street

MORNING PROGRAM: “HOW TO START AND SCALE IN NYC?”

8.30am **Registration & Coffee**

9.00am **Masterclass One: 90 Minutes that will Change your Perspective**
Workshop I: Fundraising Hacks for International Founders
David Teten, Managing Partner Hof Capital, preview at teten.com/rc
Chaired by *Peter Reuschel*, Founder, Leondrino Exchange

10.30am **Break**

10.45am **Masterclass Two: A Practitioner’s View on Scaling a Business**
Workshop II: Business Development in the US
Ben Shaw, FinTech Platform Manager and New York Accelerator Lead,
Barclays
Teddy Goldstein, Head of Program, German Accelerator NYC
Chaired by *Hendrik Schneider*, CEO, United Talents

AFTERNOON PROGRAM: “FIN-TECH, AI – THE CITY & BEYOND”

11.45pm **Registration and Lunch**
Meet the startups, city representatives, partners and guests

- 1.00pm** **Conference Opening:** *Ole Jani*, TEP Founder & Partner, CMS Law
- Welcome Address:** *Danny O'Brien*, New York International
- One-minute Startup Pitches**
Introduced by *Christian Herzog*, Head of Digital, Berlin Partner
- 1.15pm** **“The NYC Fintech Eco-System: Past, Present and Future”**
Keynote *Sunny Parikh*, Senior Director, Fintech Innovation Lab New York Lead Partnership Fund for New York City
- One-minute startup pitches & break
- 2.00pm** **Blockchain, Crypto, AI: The State of Play**
Introduction and overview by
Thomas Pacchia, Principal & CIO, Hodl Capital
Speaker Introduction by *David Khassidov*, Founder, Fintech Matters
- The Global Perspective: Blockchain, Crypto**
Zac Prince, CEO, Bockfi
Elisa Chiu, CEO, Anchor Taiwan
Daniel Hellwig, Fellow, 2018 ACG’s DZ BANK Fellowship on Transatlantic Business and Finance
Moderated by *Philipp Pieper*, CEO, Swarm Fund
- 3.00pm** **Investing in the Yotta Age**
Ulrike Hoffman-Burchardi, Senior Portfolio Manager, Tudor BVI Fund
- The Global Perspective: Data & AI**
Mari Joller, Founder, Snackable AI
Stefan Jansen, Founder, Applied AI
Chaired by *Sven Przywarra*, CFO, LiveEO
- 4.15pm** **Afternoon Program End**
- 5.00pm** **Data & AI: A NYC Unicorn’s Perspective**
RSVP needed @ Dataminr, 6 East 32nd Street
Chaired by *Stefan Visentin*, CEO, Multigence
- 7.30pm** **TEP’18 Founders Dinner**
RSVP needed
- International founders share their businesses with NYC tech leaders over pasta and red wine. Switching seats after each course, the founders get priceless insights into the NYC eco-system and how to scale ideas in the U.S.*
- Ends - 9:30pm*

Data & Ideas: International Collaboration

October 18, 2018

@ Brooklyn Borough Hall, Brooklyn, NY

7.30am **Wake Up – Brooklyn Style**
@ Junior's Cheesecake, 386 Flatbush Avenue Extension, Brooklyn
Walk to Brooklyn Borough Hall (10 minutes)

9.00am	TRACK I: Start Alliance – City Collaboration on Ideas Introduction by <i>Joshua Levin</i> , Director of Economic Development, Office of the Brooklyn Borough President
---------------	---

9.15am
Kick-off **The NYCEDC – An Introduction to Strategies, Structures and Instruments**
Justin Kreamer, Vice President Partnerships, New York Economic Development Corporation

10.00am
Discussion **Start Alliance: From Idea to Execution**
Lead by *Christian Herzog*, Head of Digital Business, Berlin Partner

11.15am **Break**

11.30am
Input session **“Cities Collaborating: What Works”**
Josh Skolnick, Head Bloomberg Harvard City Leadership Initiative and
What Works Cities, Bloomberg Philanthropies

12.30pm **Lunch**

1.30pm **End of Program**

Followed by **Start Alliance: Informal discussions**

9.00am	TRACK II: Data Collaboration – Taking Stock in NYC Introduction by <i>Stefan Jansen</i> , Founder, applied.ai
---------------	---

10.00am
Discussion **Data & AI: Sharing is Caring**
Arnaud Sahuguet, Program Chain for Data for Good Exchange (G4GX),
Cornell Tech

11.15am **Break**

11.30am *Data startup presentations*

12.30pm **Lunch**